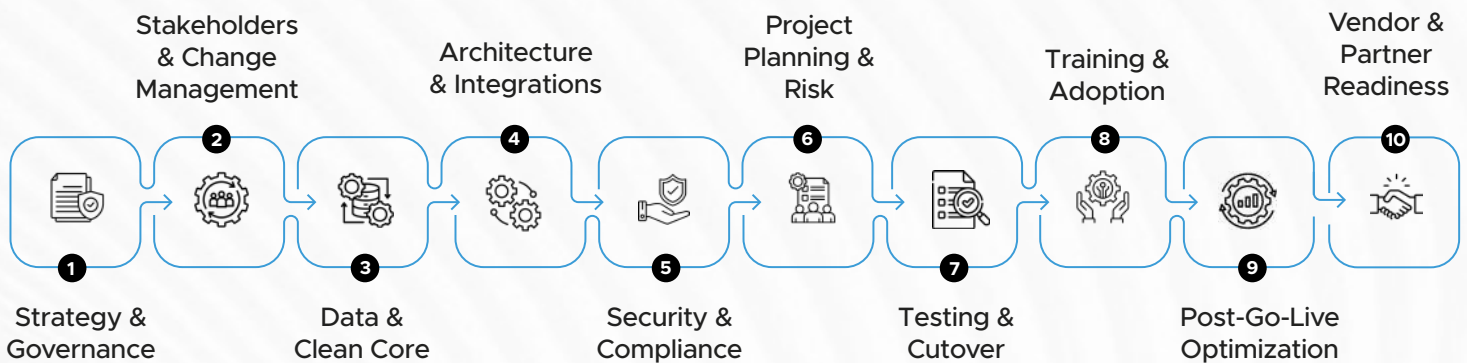


Unlock a Smooth ERP Migration: A Practical Guide for Australia Businesses



At a Glance



Across Australia and New Zealand, businesses are rapidly moving from legacy ERP systems to the cloud to stay competitive in a fast-evolving digital economy. Yet, research shows:

Budget Overruns and Delays

A report from Panorama Consulting indicates that 23% of ERP projects exceed their budgets, with half requiring additional technology not initially planned for and 40% underestimating staffing requirements.

Data Quality and Integration Challenges

Businesses in Australia and New Zealand should adopt a strategic approach to data migration, focusing on key success factors to overcome data migration challenges.

Change Management and Adoption

A report highlights that human and organizational factors, such as resistance to change and inadequate training, are frequently cited as primary reasons for ERP implementation failures.

Whether you're preparing for Dynamics 365 Business Central or Dynamics 365 Finance & SCM, this guide gives you a step-by-step framework to ensure a stable, low-risk go-live and sustained post-migration value.

Your Step-by-Step Readiness Checklist



1

Strategy & Governance

- Define business goals, scope, and success metrics
- Form a cross-functional steering committee
- Develop a phased roadmap with gates and risk thresholds

2

Stakeholders & Change Management

- Analyze stakeholder impacts and readiness
- Create a clear communication plan
- Design role-based training and adoption KPIs

3

Data & Clean Core Readiness

- Adopt clean-core strategy to reduce customizations
- Assign data owners, cleansing rules
- Document ETL, mapping, and rollback procedures

4

Architecture & Integrations

- Document target architecture and workflows
- Prioritize critical integrations (finance, order-to-cash, etc.)
- Validate performance and scalability in pre-prod tests

5

Security & Compliance

- Define and test identity and access models
- Map data residency, retention, audit controls
- Verify backup and incident response procedures

Execution, Cutover & Value

Focus on Delivery Excellence for a Stable Go-Live



6

Project Planning & Risk

- Detailed workplan with owners, dependencies, buffers
- Risk register with mitigation and contingency plans
- Rehearse cutover and rollback strategies

7

Testing & Cutover

- Execute unit, integration, system, performance, and security tests
- Conduct UAT with business acceptance
- Perform dress rehearsals validating all systems

8

Training & Adoption

- Hands-on, role-based training and quick-reference guides
- Help channels and champions for 90 days support
- Monitor adoption KPIs and feedback loops

9

Post-Go-Live & Optimization

- Hypercare staffing and SLAs for issue resolution
- Value realization plans tied to business outcomes
- Transition governance to continuous improvement

10

Vendor & Partner Readiness

- Evaluate vendors for capability and support
- Contract implementation and knowledge transfer plans
- Define post-go-live support SLAs and handoffs





Avoid These Common Migration Pitfalls



Underestimating data cleansing effort



Ignoring stakeholder change fatigue



Skipping performance testing



Lack of post-go-live ownership

“26+ years helping CFOs and CIOs move from legacy to cloud with confidence.”

Ready to Get Started?

Get your free ERP Migration Readiness Assessment — uncover your readiness score, identify hidden risks, and receive a tailored roadmap to accelerate your cloud transition.

Get actionable insights for your ERP journey.



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